

# Why use a Franchise Lawyer?



Franchise agreements can be complex and lengthy documents. If you become a franchisee this is the document which will form the basis of your relationship with the franchisor and which you will both "have to live with" for the term of the franchise agreement.

A franchise lawyer will:

- Help you understand both your legal obligations. A breach of the franchise agreement can have serious ramifications for you and it is essential that you understand exactly what you can and cannot do.
- Help you understand the franchisors' rights and powers, so you know exactly what the Franchisor can and cannot do.
- Tell you whether or not what is in the franchise agreement is normal or not and whether it is reasonable or not.
- Be familiar with franchise agreements – you will not be paying for an inexperienced lawyer to come up to speed.
- Have connections in the franchise industry – they will be able to point you in the direction of other professionals who can assist you in making your decision whether or not to purchase a franchise.
- Not waste your time and money trying to negotiate a franchise agreement which for the most part is not negotiable

- Be able to provide you with all the legal services you need in relation to the purchase of a franchise – review of a lease, assistance with the sale and purchase of the franchise business, review and advice of all the franchise documents, assistance and advice in relation to bank funding documents and requirements and settling the transaction.

A franchise lawyer may already have some knowledge and experience in relation to the franchise system and will be able to provide you with information and advice this is not just related to the franchise agreement.

Even though a franchisor will not usually agree to amend the franchise agreement, it is still important that you understand and are comfortable with your obligations and the rights of the franchisor.

## We can help!

If you are looking at buying a franchise we would love to help you. For more information please call:



**Rory MacDonald** by phone **(09) 307 3324** or by email [rory@mllaw.co.nz](mailto:rory@mllaw.co.nz)

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**Important:** This information is provided as a guide only and is not intended to be legal advice. You are strongly recommended to consult the services of an experienced franchise lawyer if you are considering purchasing a franchise.